

# **MICROLINK SOLUTIONS BERHAD**

Company no. 620782P (Incorporated in Malaysia)

## INTERIM FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 JUNE 2012

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# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For The Second Quarter Ended 30 June 2012

(The figures have not been audited)

		INDIVIDUAL QUARTER Preceding		INDIVIDUAL QUARTER CUMULATIVE Preceding		
		Current Year Quarter	Year Corresponding Quarter	Current Year To date	Preceding Year Corresponding Period	
	Note	30 June 2012 RM'000	30 June 2011 RM'000	30 June 2012 RM'000	30 June 2011 RM'000	
Revenue	B1	6,772	5,030	11,592	8,804	
Cost of sales	B1	(2,654)	(1,980)	(4,315)	(3,860)	
Gross profit		4,118	3,050	7,277	4,944	
Other operating income		238	51	326	144	
Selling and distribution expenses		(172)	(265)	(298)	(569)	
Administrative expenses		(2,955)	(1,969)	(4,805)	(3,445)	
Other operating expenses		(484)	(312)	(1,014)	(656)	
Profit before taxation	B1	745	555	1,486	418	
Income tax expense	B4	(389)	(195)	(445)	(196)	
Profit for the period		356	360	1,041	222	
Other comprehensive income / loss						
Exchange differences on translation of foreign ope	erations	7	(6)	5	(8)	
Other comprehensive income / loss net of tax		7	(6)	5	(8)	
Total Comprehensive Income for the period		363	354	1,046	214	
Profit attributable to : Owners of the Parent Non-Controlling Interests		341 15 356	364 (4) 360	996 45 1,041	198 24 <u>222</u>	
Total comprehensive income attributable to : Owners of the Parent Non-Controlling Interests		348 15 363	358 (4) 354	1,001 45 1,046	190 24 214	
Earnings per share (sen): Basic Diluted	B13 B13	0.27 N/A	0.29 N/A	0.78 N/A	0.16 N/A	

#### Note:



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 June 2012

	Unaudited as at	Audited as at
	30 June 12 RM'000	31 December 11 RM'000
ASSETS		
NON-CURRENT ASSETS		
Property, plant and equipment	1,678	1,201
Software development expenditure Goodwill on consolidation	13,557 2,818	13,724 2,818
Total non-current assets	18,053	17,743
CURRENT ASSETS	-	
Trade receivables	1,944	2,778
Other receivables, deposits and prepayments	1,610	908
Amount due from contract customers	1,963	632
Short-term investments	8,123	6,307
Fixed deposits with licensed financial institutions	3,172	3,124
Cash and bank balances	2,777	1,695
Total current assets	19,589	15,444
TOTAL ASSETS	37,642	33,187
EQUITY AND LIABILITIES		
CAPITAL AND RESERVES		
Issued capital	12,741	12,741
Reserves	17,360	17,605
Shareholders' equity	30,101	30,346
Non-controlling interests	(1)	(46)
	30,100	30,300
DEFERRED LIABILITY		
Deferred tax liabilities	195	210
CURRENT LIABILITIES		
Trade payables	218	160
Other payables and accruals	2,357	1,114
Deferred maintenance income	4,340	1,275
Tax liabilities	432	128
	7,347	2,677
Total liabilities	7,542	2,887
TOTAL EQUITY AND LIABILITIES	37,642	33,187
Net assets per share (RM)	0.24	0.24

#### Note:



#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For The Second Quarter Ended 30 June 2012

(The figures have not been audited)

		Attrib	utable to Ov	wners of the Par	ent			
	Issued capital	Distributable reserve	Non-	-distributable res	serves			
	Ordinary shares	Retained earnings	Share premium	Equity compensation reserve	Currencies translation reserve	Total	Non- controlling interests	Total
6 months ended 30 June 2011								
At 1 January 2011 (audited)	12,741	13,345	3,467	236	(134)	29,655	38	29,693
Other comprehensive loss	-	-	-	-	(8)	(8)	-	(8)
Profit for the period	-	198	-	-	-	198	24	222
Total comprehensive (loss) /income for the period	-	198	-	-	(8)	190	24	214
ESOS expenses	-	-	-	14	-	14	-	14
Dividend payable	-	(1,274)	-	-	-	(1,274)	-	(1,274)
At 30 June 2011	12,741	12,269	3,467	250	(142)	28,585	62	28,647
6 months ended 30 June 2012								
At 1 January 2012 (audited)	12,741	14,009	3,467	268	(139)	30,346	(46)	30,300
Other comprehensive income	-	-	-	-	5	5	-	5
Profit for the period	-	996	-		-	996	45	1,041
Total comprehensive income for the period	-	996	-	-	5	1,001	45	1,046
ESOS expenses	-	-	-	28	-	28	-	28
Dividend paid	-	(1,274)	-	-	-	(1,274)	-	(1,274)
At 30 June 2012	12,741	13,731	3,467	296	(134)	30,101	(1)	30,100

#### Note:

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW



(The figures have not been audited)



		Current Year	Preceding Year
	Note	6 months ended 30 June 2012 RM'000	Corresponding period 30 June 2011 RM'000
CASH FLOWS FROM / (USED IN) OPERATING ACTIVITIES			
Receipts from customers		14,505	11,612
Payment to suppliers and employees		(8,934)	(8,656)
Payment of income tax expense		(138)	(362)
Net cash from operating activities	-	5,433	2,594
CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(696)	(71)
Software development expenditure incurred		(602)	(551)
Interest received		127	144
Net cash used in investing activities	-	(1,171)	(478)
CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES			
Dividend paid		(1,274)	-
Net cash used in financing activities	- -	(1,274)	
NET INCREASE IN CASH AND CASH EQUIVALENTS		2,988	2,116
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD		11,126	10,837
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENT		(42)	(6)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	A12	14,072	12,947

#### Note:



# MICROLINK SOLUTIONS BERHAD (620782-P) QUARTERLY REPORT ON CONSOLIDATED RESULTS For The Second Quarter Ended 30 June 2012

## A NOTES TO THE INTERIM FINANCIAL REPORT

#### A1 Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements outlined in the Malaysian Financial Reporting Standards ("MFRS") No. 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), and Paragraph 9.22 of the Bursa Malaysia Securities Berhad ACE Market Listing Requirements ("ACE Listing Requirements") and should be read in conjunction with the audited financial statements of the Company and its subsidiaries ("Group") for the financial year ended 31 December 2011. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2011.

The accounting policies and methods of computation adopted by the Group in this interim financial statements are consistent with those adopted in the financial statements for the financial year ended 31 December 2011 except for the newly-issued accounting framework - MFRS and IC Interpretations ("IC Int.") to be applied by all Entities Other Than Private Entities for the financial period beginning on 1 January 2012:

MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards

MFRS 2, Share-based Payment

MFRS 3, Business Combinations

MFRS 5, Non-current Assets Held for Sale and Discontinued Operations

MFRS 7, Financial Instruments: Disclosures

MFRS 8, Operating Segments

MFRS 101, Presentation of Financial Statements

MFRS 107, Statement of Cash Flows

MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors

MFRS 110, Events after the Reporting Period

MFRS 112, Income Taxes

MFRS 116, Property, Plant and Equipment

MFRS 118, Revenue

MFRS 119, Employee Benefits

MFRS 121, The Effects of Changes in Foreign Exchange Rates

MFRS 124, Related Party Disclosures

MFRS 127, Consolidated and Separate Financial Statements

MFRS 128, Investment in Associates

MFRS 132, Financial Instruments: Presentation

MFRS 133, Earnings Per Share

MFRS 134, Interim Financial Reporting

MFRS 136, Impairment of Assets

MFRS 137, Provisions, Contingent Liabilities and Contingent Assets

MFRS 138, Intangible Assets

MFRS 139, Financial Instruments: Recognition and Measurement

Improvements to MFRSs

The adoption of the above did not have any significant effects on the interim financial statements upon their initial application.

#### A2 Audit report of preceding annual financial statements

The preceding annual audited financial statements for the financial year ended 31 December 2011 were not subjected to any qualification.

#### A3 Seasonal or cyclical factors

The business operations of the Group are not materially affected by any seasonal or cyclical factors.

# A4 Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group for the current quarter under review.



#### A NOTES TO THE INTERIM FINANCIAL REPORT (Cont'd)

#### A5 Material changes in estimates

There were no changes in estimates of amounts which have a material effect in the current quarter under review.

#### A6 Dividend paid

The shareholders had on the Annual General Meeting held on 12 April 2012 approved the payment of a tax exempted final dividend of 1.00 sen per ordinary share of RM0.10 each in the Company amounting RM1,274,060 for the financial year ended 31 December 2011. The payment was made on 25 May 2012.

#### A7 Segmental information

Segmental information for the Group by geographical segment is presented as follows:

	Current quarter 30 June 2012 RM'000	Cumulative 30 June 2012 RM'000
Segment Revenue		
Malaysia	6,574	11,225
Overseas	198	367
	6,772	11,592
Segment Gross Profit		
Malaysia	3,939	6,948
Overseas	179	329
	4,118	7,277

No segmental information based on business activity is presented as the Group is principally engaged in the provision of information technology solutions to the financial services industry.

#### A8 Valuation of property, plant and equipment

The Group did not carry out any valuation of its property, plant and equipment.

#### A9 Material events subsequent to the end of the quarter

There have been no material events subsequent to the end of the quarter.

#### A10 Changes in the composition of the Group

There were no changes in the composition of the Group for the current quarter under review.

#### **A11 Contingent liabilities**

The Directors are of the opinion that the Group has no contingent liabilities which, upon crystallisation would have a material impact on the financial position and business of the Group as at 8 August 2012 (the latest practicable date which is not earlier than 7 days from the date of issue of this financial results).

#### A12 Cash and cash equivalents

	Current year as at 30 June 2012 RM'000
Cash and bank balances	2,777
Short-term investments	8,123
Fixed deposits with licensed financial institutions	3,172
	14,072

<sup>\*</sup> Included in fixed deposits with licensed financial institutions is an amount of RM2.02 million pledged to a licensed bank as security for banking facilities totaling RM3.50 million granted to the Group.



#### B EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE ACE LISTING REQUIREMENTS

#### **B1** Review of performance

A new subsidiary of the Company, namely CA IT Infrastructure Solutions Sdn Bhd ("CAIT") has started operations during the quarter but has yet to recognise significant revenues. Notwithstanding the additional operating costs incurred, the Group recorded a higher profit before tax of RM0.75 million for the current quarter under review as compared to RM0.56 million in the corresponding quarter of the preceding year. This was mainly attributable to higher sales volume of about 35% from RM5.03 million in the second quarter of 2011 to RM6.78 million in the current quarter.

#### Material change in profit before tax for the quarter reported as compared with the immediate preceding quarter

The Group recorded a revenue of RM6.78 million and profit before tax of RM0.75 million in the current quarter ended 30 June 2012 as compared to the preceding quarter's revenue of RM4.82 million and profit before tax of RM0.74 million. There was no material change in profit before tax despite higher revenue recorded in this quarter due to higher operating expenses incurred by CAIT.

#### **B2** Prospects

CAIT, a wholly-owned subsidiary of the Company which has been appointed by CA Technologies as its Country Representative Partner for Malaysia is ramping up with encouraging sales pipeline. CAIT is hopeful to convert the pipeline into opportunities which will strengthen the revenue of the Group in the near future.

The Group has initiated a corporate exercise as set out in note B7 below to acquire four subsidiaries ("Target Companies") of Formis Resources Berhad and Formis Holdings Berhad subject to the results of the due diligence, independent valuation on the indicative purchase consideration and required approvals. The Target Companies are specialising in the distribution and maintenance of computer hardware and software, whilst one of them is principally engaged in the provision of computer technology and maintenance of computer hardware and software. These Target Companies are largely complementary in nature with the Group's existing line of businesses. Hence, the proposed acquisitions are expected to create synergistic benefits in the form of enhanced operational efficiency from a larger distribution network, cross-selling to a wider client base, complementary strengths in products and services, as well as innovative and competitive range of solution offerings, upon completion.

#### **B3** Profit forecast or quarantee

There were no profit forecast or profit guarantee issued by the Group and the Company.

#### B4 Income tax expense

	Current quarter 30 June 2012 RM'000	Cumulative 30 June 2012 RM'000
Malaysia Income Tax	(389)	(445)
	(389)	(445)

The effective tax rate for the period under review is lower than the statutory income tax rate due to tax exempt income of the Company arising from its pioneer status granted under the Promotion of Investments Act, 1986 (Amendments) pursuant to its MSC status entitlement under the MSC Bill of Guarantees effective from 1 September 2004 to 31 August 2009. The Ministry of International Trade and Industry had, vide letter dated 29 October 2009, granted the Company with additional five years of Pioneer Status for MSC status company commencing from 1 September 2009 until 31 August 2014.

#### B5 Unquoted investments and properties

There were no purchase or disposal of unquoted investments and properties during the financial period under review.

#### **B6** Quoted securities

There were no acquisitions or disposals of quoted securities during the financial period under review.



#### B EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE ACE LISTING REQUIREMENTS (Cont'd)

#### B7 Corporate exercise

The Company had on 8 May 2012 entered into a conditional heads of agreement ("HOA") with Formis Resources Berhad ("FRB") and Formis Holdings Berhad ("FHB"), a wholly-owned subsidiary of FRB (FRB and FHB are collectively referred to as the "Vendors"), expressing its intention to acquire four subsidiaries of the Vendors, namely Applied Business Systems Sdn Bhd, Formis Systems & Technology Sdn Bhd, Formis Computer Services Sdn Bhd and First Solution Sdn Bhd (collectively referred to as the "Target Companies") at an indicative aggregate purchase consideration of RM102.0 million. The indicative purchase consideration shall be satisfied through the issuance of 463,636,363 new ordinary shares of RM0.10 each in Microlink Solutions Berhad at an issue price of RM0.22 per share.

Subject to the results of the due diligence, the independent valuation on the indicative purchase consideration to be conducted by an independent valuer ("Independent Valuer") and further negotiations between the parties, the full details of the proposed acquisitions will be announced at a later date upon execution and signing of the definitive agreement(s) by the parties, which shall constitute a conditional share sale agreement(s) between the Company and the Vendors for the purchase of the shares of the Target Companies held by the Vendors ("Sale Shares") and any other agreement(s) as may be required so as to give effect to the proposed acquisitions, as well as the arrangements and undertakings contemplated in the HOA ("Definitive Agreement(s)").

The Company and the Vendors had agreed to an extension of time of 60 days from 6 August 2012 until 5 October 2012 for the parties to execute the Definitive Agreements vide an announcement on 3 August 2012. Contemporaneously, the Company had also agreed to an extension of time of 30 days from 6 August 2012 to 5 September 2012 for the Independent Valuer to provide its assessment in writing of the valuation of the Sale Shares.

#### **Employee Share Option Scheme ("ESOS")**

The Company established the ESOS which entails the granting of ESOS Options to the eligible Directors and employees of the Group to subscribe for new Shares up to a maximum of 10% of the issued and paid up share capital at any point in time during the 5 years tenure of the ESOS ("ESOS Period") from 27 April 2006 to 26 April 2011. Upon the expiration of the original 5 years tenure, the Board of Directors had approved the ESOS extension for additional 5 years commenced from 27 April 2011 to 26 April 2016 in accordance to the terms of the ESOS' By-Laws.

An additional 8,179,400 options approved by the Option Committee were granted in the third quarter of year 2011 and may be exercised in accordance with the following percentages in each year as follows:-

YEAR 1 YEAR 2 YEAR 3 YEAR 4
Percentage of options exercisable during ESOS Period 0% 50% 25%\* 25%\*

#### B8 Group's borrowings and debt securities

The Group had issued bank guarantees amounting to RM0.20 million and the remaining unutilised secured banking facilities of RM3.30 million during the financial period under review.

#### B9 Off balance sheet financial instruments

Bank guarantees amounting to RM0.20 million have been issued.

#### **B10 Disclosure of Realised and Unrealised Profits**

	Unaudited As at	Unaudited As at
	30 June 2012	31 March 2012
	RM'000	RM'000
Total retained earnings of the Company and its subsidiaries		
- Realised	23,772	24,547
- Unrealised	(199)	(240)
	23,573	24,307
Less: Consolidation adjustments	(9,842)	(9,643)
Total group retained earnings as per statement of financial position	13,731	14,664

<sup>\* 25%</sup> and the remaining number of options unexercised from the previous year(s), as the case may be.



#### B EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE ACE LISTING REQUIREMENTS (Cont'd)

#### **B11 Material litigation**

The Group is not engaged in any litigation or arbitration, either as plaintiff or defendant, which has a material effect on the financial position of the Company or its subsidiary companies and the Board does not know of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings, which might materially and adversely affect the position or business of the Company or its subsidiary companies as at the date of this announcement.

#### **B12 Dividends**

No dividend has been declared in respect of the current quarter under review.

#### B13 Earnings per share

#### Basic profit per share

The calculation of the basic profit per share is based on the net profit for the financial quarter and period under review divided by the weighted average number of ordinary shares of RM0.10 in issue.

	Individual Quarter 30 June 2012	Cumulative Quarter 30 June 2012
Profit attributable to owners of the parent (RM'000)	341	996
No. of ordinary share in issue	127,406,000	127,406,000
Basic profit per share (sen)	0.27	0.78

The diluted earnings per share is not presented in the consolidated income statement as the effect of the assumed conversion of outstanding ESOS option is anti-dilutive.

#### **B14 Authorisation for issue**

The interim financial statements were authorised for issue by the Board in accordance with a resolution of the directors dated 15 August 2012.

MICROLINK SOLUTIONS BERHAD (620782-P) 15 August 2012